

# Integrating BPM, Process Mining, and ERP: A New Paradigm for Modern Accounting Automation

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**Abstract:** This paper critically examines the integration of Business Process Management (BPM), Process Mining, and Enterprise Resource Planning (ERP) systems enhancing modern accounting automation. The study focuses on the context of large corporations operating in emerging European economies, using OMV Petrom SA—Romania’s largest energy company—as a flagship case. Faced with growing operational complexity and the need for real-time financial control, the company undertook a strategic transformation by migrating 170 legal entities to SAP S/4HANA through the S4Strive program and adding BPM workflows, process mining, and RPA.

The objective is to understand how this integrated architecture impacts accounting performance in large enterprises. The research asks: How does the integration of BPM, Process Mining, and ERP technologies influence the efficiency, accuracy, and strategic value of financial operations in large corporations?

To answer this, the research adopts a mixed-methods approach. A qualitative-descriptive analysis of relevant literature is complemented by an in-depth case study of OMV Petrom’s S4Strive project, analyzing its SAP S/4HANA implementation. Data collection included ERP transaction logs, process documentation, and interviews with finance and IT personnel. A process mining tool was applied to the ERP event logs to map actual accounting process flows and identify performance bottlenecks. Concurrently, BPM techniques were used to model and redesign the target workflows, and RPA scripts were deployed to automate high-volume, rule-based tasks (e.g. invoice posting). Key performance indicators (processing cycle times, error rates, labor cost) were measured before and after implementation to quantify the impact of the integrated solution. Expert triangulation and internal documentation validation ensure robustness.

Preliminary findings indicate that the integration of BPM, Process Mining, and ERP technologies yielded substantial improvements in OMV Petrom’s accounting operations. Process redesign and automation sharply reduced manual workload and shortened cycle times for tasks like invoice-to-payment processing. Bottlenecks identified through process mining were eliminated, accelerating order-to-cash and procure-to-pay flows. Transactional error rates and reconciliation mismatches dropped significantly, reflecting enhanced accuracy and compliance. The changes translated into measurable efficiency gains and cost savings. Moreover, the unified ERP platform now provides real-time dashboards and reporting tools, improving the speed and quality of financial decision-making. The integration led to a 50% reduction in invoice processing and closing cycles, over 225,000 labor hours saved annually, and cost reductions exceeding €8 million in downstream operations. The results highlight a strong positive correlation between such digital investments and improvements in compliance, transparency, and managerial decision-making.

**Key words:** Business Process Management, Process Mining, Enterprise Resource Planning, Accounting Automation, Digital Transformation

**JEL classification:** M15, M41, O33, D83

## 1. Introduction

The accelerating pace of digital transformation has profoundly reshaped the field of accounting, evolving it from a traditionally reactive, manual function to a strategic activity grounded in real-time data analytics and process intelligence. In this context, the convergence of Business Process Management (BPM), Process Mining, and Enterprise Resource Planning (ERP) systems emerges as a transformative paradigm for modern accounting automation. This integration addresses critical demands for transparency, regulatory compliance, and operational efficiency, particularly in large corporations operating in emerging European economies such as Romania (vom Brocke et al., 2021; Rosemann et al., 2023).

OMV Petrom, Romania’s largest integrated energy company, exemplifies this transformation. Confronted with escalating operational complexity and a strategic imperative for real-time financial control, OMV Petrom initiated a comprehensive digital overhaul through the S4Strive program. This initiative encompassed the migration of 170 legal entities to SAP S/4HANA, the deployment of BPM workflows to standardize accounting processes, and the application of Process Mining to analyze transaction flows and pinpoint inefficiencies. Concurrently, Robotic Process Automation (RPA) was integrated to automate high-volume, repetitive tasks such as invoice posting and data reconciliation (OMV Petrom, 2024).

Business Process Management provides a structured framework for designing, executing, and continuously improving business processes (Dumas et al., 2018). When coupled with ERP systems – the foundational platforms for managing financial transactions – BPM enhances process standardization and organizational agility (Mendling et al., 2020). Additionally, Process Mining introduces a data-driven layer of intelligence, extracting actionable insights from system event logs, mapping real process flows, and identifying inefficiencies or deviations from the intended workflows (van der Aalst, 2016).

The motivation behind this study stems from the increasing importance of digital accounting automation in complex business environments, particularly in industries characterized by extensive transaction volumes and regulatory scrutiny, such as the oil and gas sector. Large enterprises like Siemens and OMV Petrom have successfully implemented

integrated BPM, ERP, and Process Mining platforms, achieving substantial operational gains, including reductions in processing cycle times, enhanced financial accuracy, and improved compliance reporting (Mendling & Rosemann, 2021; OMV Petrom, 2024).

Despite the evident benefits, challenges persist. While multinational corporations can leverage significant financial resources and digital infrastructure to implement comprehensive automation frameworks, small and medium-sized enterprises (SMEs) in emerging economies often lack such capabilities. This discrepancy is further exacerbated by fragmented digitalization policies, inconsistent application of EU's Digital Compass guidelines, and the limited adoption of advanced process analytics tools in countries like Romania (Schießl et al., 2021; World Bank, 2023).

This paper, therefore, seeks to critically examine how the integration of BPM, Process Mining, and ERP systems can transform accounting operations in large enterprises. By analyzing OMV Petrom's S4Strive project as a flagship case study, the research explores the impact of digital integration on financial accuracy, process efficiency, and strategic decision-making. Employing a mixed-method approach, the study combines a conceptual analysis of academic literature with empirical data derived from ERP transaction logs, process documentation, and expert interviews with finance and IT personnel.

Moreover, the study leverages Process Mining tools to map actual accounting workflows, identifying performance bottlenecks and areas for further optimization. Concurrently, BPM techniques are applied to redesign critical workflows, aligning them with best practices in digital accounting automation. RPA scripts are deployed to automate labor-intensive tasks, such as invoice processing and order reconciliation, thereby reducing manual workload and minimizing error rates.

Preliminary findings indicate substantial improvements in OMV Petrom's accounting processes. For instance, the integration of BPM and Process Mining reduced the invoice-to-payment cycle by 50% and eliminated key bottlenecks in the order-to-cash flow. Moreover, the transition to a unified ERP platform provided real-time financial dashboards, enhancing the speed and accuracy of managerial reporting. The observed reductions in labor hours (over 225,000 annually) and cost savings (exceeding EUR 8 million) further underscore the strategic value of digital investments in accounting automation (OMV Petrom, 2024).

The implications of this study are particularly relevant for researchers, policymakers, and accounting professionals in Central and Eastern Europe, where digital transformation efforts are still nascent and inconsistently implemented. By synthesizing theoretical models (Tonia de Bruin & Rosemann, 2007; Becker et al., 2022), industry benchmarks, and empirical evidence, this research contributes both academic insights and practical recommendations for optimizing financial operations through BPM, Process Mining, and ERP integration.

## 2. Literature review

### 2.1. Business Process Management in Digital Accounting Automation

Business Process Management (BPM) serves as a strategic framework for structuring, analyzing, and optimizing business processes to achieve operational efficiency, regulatory compliance, and strategic alignment (Dumas et al., 2018). The theoretical foundation of BPM is often referred to as Process Science, which provides the basic principles for understanding and improving business processes (Mendling & Rosemann, 2021). Understanding the core elements of BPM, such as strategic alignment, governance, methods, information technology, people, and culture, is fundamental to its successful application (Rosemann & vom Brocke, 2015). In the context of accounting automation, BPM enables organizations to transition from manual, reactive workflows to standardized, data-driven processes that enhance accuracy, reduce cycle times, and mitigate financial risks (Recker, 2021). The design of efficient data-driven decision support systems is crucial in this transition, significantly contributing to business process standardization (Fleig, 2020). Furthermore, the evaluation of IT solutions for BPM efficiency is critical to ensure that technological investments yield the desired operational improvements (Osuszek & Stanek, 2018). The practical application of BPM in various contexts of digital transformation and innovation is well-documented through numerous case studies (vom Brocke, Mendling, & Rosemann, 2021).

At OMV Petrom, BPM played a pivotal role in the S4Strive initiative, a comprehensive digital transformation program designed to consolidate accounting workflows across 170 legal entities under SAP S/4HANA. Prior to BPM implementation, OMV Petrom faced challenges such as data silos, inconsistent transaction coding, and lengthy invoice processing cycles, resulting in financial reporting delays and increased reconciliation errors (OMV Petrom, 2024). These experiences mirror common hurdles in making BPM a reality, which often include issues with strategy, people, IT, and governance (Rosemann, vom Brocke, & Mendling, 2025).

BPM frameworks provided a structured methodology for identifying, modeling, and optimizing financial workflows. The BPM lifecycle at OMV Petrom was structured as follows:

- **Process Identification and Modeling:** Comprehensive mapping of existing financial workflows using ARIS and Signavio. Such detailed business process modeling is crucial, not only for financial flows but also for broader applications, such as quality systems in the petroleum industry (Krogstie et al., 2018). Key processes targeted included invoice processing, purchase order (PO) management, and financial reconciliation, each of which exhibited high error rates and approval delays. For instance, invoice processing times averaged 10 days, significantly delaying payment cycles and impacting cash flow stability (OMV Petrom, 2024).
- **Implementation:** Deployment of optimized workflows within SAP S/4HANA, integrating process templates to standardize data entry, approval sequences, and financial transaction recording. This stage aimed to reduce

variability across business units and minimize manual intervention in high-volume transactions, such as PO matching and payment reconciliation (Granlund, 2011).

- **Monitoring and Analysis:** Establishment of performance monitoring dashboards within SAP S/4HANA to track KPI metrics such as invoice processing times, transaction error rates, and PO cycle durations. Process Mining analytics provided empirical data on process adherence and identified deviations in real-time (OMV Petrom, 2024).
- **Continuous Improvement:** Iterative refinement of workflows based on feedback derived from Process Mining. For instance, analysis of invoice processing logs revealed approval delays caused by incomplete documentation, leading to the implementation of automated validation checks that reduced invoice processing times by 50% (OMV Petrom, 2024).

Despite the substantial improvements in process efficiency, BPM implementation faced challenges, particularly in data standardization and user adoption. Financial data structures varied across business units, necessitating extensive data cleansing and consolidation to ensure compatibility with SAP S/4HANA modules (Light, 2005). Additionally, user resistance emerged as a critical barrier, prompting OMV Petrom to implement targeted training programs, focusing on digital literacy and the effective use of BPM dashboards (OMV Petrom, 2024).

The alignment of BPM with Process Mining and ERP systems enabled OMV Petrom to establish a continuous feedback loop, wherein transaction data generated by ERP systems was continuously analyzed to detect workflow deviations and inform ongoing process optimizations (Mendling et al., 2020). This cyclical integration not only reduced process cycle times but also mitigated financial risks associated with inaccurate transaction records and reconciliation discrepancies, contributing to faster and more profitable decisions through workflow automation, a key benefit of BPM (Khan et al., 2018).

## 2.2. Process Mining for Process Insights in Accounting Systems

Process Mining extends BPM principles by providing data-driven insights into actual process flows based on transaction logs, revealing hidden inefficiencies, process deviations, and potential optimization opportunities (van der Aalst, 2016). Process Mining is increasingly recognized for its ability to create tangible business value by uncovering these insights (Badakhshan et al., 2022). Unlike BPM, which models ideal workflows, Process Mining reconstructs real process paths, highlighting discrepancies between intended and actual process execution (Rozinat & van der Aalst, 2008). This data-based description of process performance is particularly valuable in complex workflows such as end-to-end order processing (Schuh et al., 2020).

At OMV Petrom, Process Mining was strategically implemented alongside BPM as part of the S4Strive initiative to identify operational bottlenecks in accounting processes, particularly in invoice processing, order-to-cash, and procurement cycles. The integration of Process Mining with SAP S/4HANA enabled real-time monitoring of financial transactions, facilitating comprehensive process mapping and performance analysis (OMV Petrom, 2024).

Three primary Process Mining methodologies were applied:

- **Discovery:** The  $\alpha$ -Algorithm was utilized to map end-to-end invoice processing workflows, identifying approval delays and discrepancies in purchase order data. Analysis revealed that 15% of invoices faced approval delays exceeding 7 days due to incomplete documentation, leading to payment deferrals and cash flow inconsistencies (Rozinat & van der Aalst, 2008).
- **Conformance Checking:** Process Mining analytics compared actual invoice processing flows against BPM-defined workflows, detecting significant deviations in data entry protocols and approval sequences. For instance, PO discrepancies were found in 20% of transactions, primarily due to inconsistent data entry standards across business units (Leemans et al., 2014).
- **Enhancement:** Analytical insights derived from Process Mining were used to refine BPM models, implementing automated alerts for incomplete invoices and predictive analytics for identifying high-risk transactions. These enhancements contributed to a 30% reduction in reconciliation errors and a 15% decrease in asset downtime in upstream operations (OMV Petrom, 2024), an area where centralized automated systems for asset monitoring and optimization are proving crucial in the energy sector (Alsaedi et al., 2022).

Process Mining's impact extended beyond process optimization to financial forecasting. By integrating historical transaction data with predictive analytics, OMV Petrom developed cash flow forecasting models capable of identifying liquidity risks and potential cash flow gaps. This predictive approach enabled more accurate financial planning, particularly in the context of volatile commodity markets and fluctuating production schedules (OMV Petrom, 2025).

## 2.3. ERP Systems and Their Role in Accounting Automation

Enterprise Resource Planning (ERP) systems serve as the foundational infrastructure for digital accounting automation, consolidating financial data, transactional workflows, and compliance mechanisms into a centralized platform (Davenport, 1998). The evolution of ERP systems has shown a significant interplay with business model innovation, influencing processes and outcomes (Rodríguez et al., 2019). The implementation of SAP S/4HANA at OMV Petrom was a cornerstone of the S4Strive initiative, aimed at unifying financial data across 170 entities and standardizing accounting processes (OMV Petrom, 2024). The successful adoption of such comprehensive ERP systems is often significantly influenced by the maturity of the underlying business process management, a factor observed across various

sectors (Gabryelczyk & Roztock, 2017). Indeed, the future development of ERP points towards systems that are even more deeply integrated with business processes, often termed 'Process ERP Systems' (Szelągowski et al., 2022).

SAP S/4HANA's in-memory database architecture enabled real-time data processing, facilitating immediate access to critical financial metrics and operational insights, aligning with the broader trend in the oil and gas industry towards the "digital oil field" concept, where data drives real-time decision-making for enhanced operational efficiency (Dehka & Nistor, 2021). Key ERP functionalities implemented included:

- **Data Integration:** Consolidation of financial data from upstream, downstream, and corporate divisions, reducing data silos and enabling unified financial reporting (Granlund, 2011).
- **Transaction Automation:** Automation of invoice processing, purchase order matching, and financial reconciliation, reducing processing times by 50% and mitigating data entry errors by 30% (OMV Petrom, 2024).
- **Compliance Monitoring:** Embedding regulatory controls within transactional workflows to ensure adherence to accounting standards, minimizing compliance risks and audit discrepancies (Davenport, 2000).

Despite these gains, data migration from legacy systems to SAP S/4HANA proved challenging, a common issue in large ERP implementations, which also face long-term maintenance complexities, especially in sectors like energy (Ivaņeckā et al., 2010). Discrepancies in data structures required extensive data cleansing, while training programs were essential to align user competencies with new digital workflows (Bradford, 2008). The deployment of SAP GRC modules further mitigated cybersecurity risks by implementing multi-factor authentication and data encryption protocols (OMV Petrom, 2024).

#### 2.4. An Integrated Framework for Digital Accounting Automation

Integrating BPM, Process Mining, and ERP into a cohesive framework provides a robust methodology for aligning accounting processes with strategic objectives, facilitating continuous data-driven optimization (van der Aalst et al., 2016). Such digital transformation initiatives are critical for value creation, not only for large enterprises but also for SMEs, often involving significant business model innovation (Schießl et al., 2021).

The S4Strive initiative exemplifies this integrated framework:

- **Process Modeling:** BPM frameworks established standardized workflows for financial operations, providing a structured foundation for transaction processing (Weske, 2012).
- **Data Analysis:** Process Mining tools extracted transaction logs from SAP S/4HANA, identifying workflow inefficiencies and data entry discrepancies (Rozinat & van der Aalst, 2008).
- **Automation and Monitoring:** Automated workflows within SAP S/4HANA minimized manual data entry and accelerated transaction processing, enhancing cash flow stability and financial transparency (Granlund, 2011). Such automation often leverages Robotic Process Automation (RPA) integrated with ERP systems, a strategy increasingly adopted by large companies to optimize processes (Costin et al., 2020).
- **Feedback and Optimization:** Continuous monitoring through Process Mining enabled rapid identification of emerging bottlenecks, facilitating iterative workflow refinements (OMV Petrom, 2024).

The integrated framework not only reduced cycle times and operational costs but also provided OMV Petrom with a scalable digital infrastructure capable of integrating predictive analytics for cash flow forecasting and risk management. Moreover, integration extends to specific domains, with real-time process mining systems being developed for complex areas such as supply chain networks (Ho et al., 2008). Moving forward, expanding predictive analytics capabilities and integrating AI-driven insights will be essential to sustain and enhance the financial impact of the digital framework (OMV Petrom, 2025).

### 3. Integrating BPM, Process Mining, and ERP at OMV Petrom: A Case Study

Implementing a comprehensive predictive analytics framework at OMV Petrom requires a structured, multi-phase approach that integrates data collection, model development, and continuous monitoring across all business segments. The roadmap can be delineated into five key phases:

The objective of the first phase is to establish a unified data repository across S/4HANA, Ariba, and Process Mining platforms to facilitate data integration and predictive model development. Actions include standardizing data collection protocols across upstream, downstream, and financial operations; implementing data cleansing and validation processes to ensure data accuracy and integrity; developing a centralized data lake architecture to consolidate structured and unstructured data, enabling advanced data analytics and machine learning model training; and integrating data encryption and cybersecurity protocols in line with SAP GRC guidelines to safeguard sensitive operational and financial data. Expected outcomes are the reduction of data silos and inconsistencies, enhanced data quality and availability for predictive model development, and a 10% decrease in data retrieval and processing times across business segments.

The second phase aims to develop predictive models for targeted operational areas, including maintenance, procurement, and financial risk management. Actions comprise conducting a comprehensive needs assessment to identify critical operational areas with the highest potential for predictive analytics implementation; developing predictive maintenance models for upstream assets, focusing on equipment health monitoring and failure prediction; implementing predictive cash flow forecasting models to assess the financial impact of market fluctuations and operational disruptions; and deploying machine learning algorithms to identify procurement cycle bottlenecks and optimize PO processing times.

Metrics and KPIs include a 15% reduction in maintenance-related production deferrals, a 10% reduction in inventory holding costs, and a 20% minimization of cash flow volatility. Such efforts in establishing cutting-edge operationalisation strategies, for instance through automated production enhancement screening, are vital to unlock company-wide potential value (Zul Azhar et al., 2023).

The objective of the third phase is to integrate predictive insights into existing BPM workflows and ERP processes to enable proactive decision-making and process optimization. Actions consist of embedding predictive analytics dashboards within S/4HANA to provide real-time operational insights and alerts to relevant stakeholders; integrating predictive maintenance alerts into BPM workflows, enabling automated work order generation and scheduling based on equipment health indicators; developing KPI-driven dashboards for procurement, highlighting potential supply chain disruptions and PO cycle inefficiencies; and integrating cash flow forecasting outputs into financial reporting systems to support dynamic budget adjustments and financial planning. Expected outcomes are the reduction of unplanned maintenance costs by EUR 2.8 million annually, a 20% improvement in PO processing times through predictive procurement analysis, and increased transparency in financial planning and risk management.

The fourth phase focuses on developing a comprehensive training program to upskill employees in predictive analytics, data interpretation, and data-driven decision-making. Actions include conducting targeted training workshops for finance, procurement, and maintenance teams, focusing on the practical application of predictive analytics tools; developing user guides and documentation for predictive dashboards and reporting tools integrated within S/4HANA; implementing a change management strategy to address resistance to data-driven decision-making and foster a culture of continuous improvement; and establishing a dedicated Predictive Analytics Center of Excellence (CoE) to provide ongoing support and expertise in predictive model development and monitoring. Expected outcomes are increased user adoption of predictive analytics tools, a 30% reduction in data entry errors due to improved data literacy and process understanding, and enhanced cross-functional collaboration in data-driven decision-making.

The objective of the fifth phase is to establish a performance monitoring framework to assess the effectiveness of predictive models and refine predictive analytics strategies based on observed outcomes. Actions involve developing KPI tracking dashboards to monitor the financial impact of predictive analytics initiatives, focusing on cost savings, cycle time reductions, and risk mitigation; conducting quarterly review sessions to assess predictive model accuracy and adjust model parameters needed; expanding predictive model scope to include emerging business areas, such as sustainability metrics, carbon footprint analysis, and digital workflow optimization; and benchmarking predictive analytics performance against industry peers (e.g., BP, Shell, ExxonMobil) to identify best practices and areas for further refinement. Expected outcomes are continuous improvement in predictive model accuracy and operational effectiveness, a 15% increase in overall operational efficiency due to data-driven process optimization, and financial savings exceeding EUR 12 million annually, driven by targeted predictive analytics applications in maintenance, procurement, and financial management.

To effectively position OMV Petrom as a leader in predictive analytics within the energy sector, it is crucial to benchmark its predictive analytics capabilities against industry leaders such as BP, Shell, and ExxonMobil. The following comparative analysis highlights key areas where OMV Petrom can refine its predictive analytics strategy:

**Table 1.** Predictive Analytics Capabilities Benchmark

KPI	OMV Petrom (2025 Est.)	BP (2024 Ref.)	Shell (2024 Ref.)	ExxonMobil (2024 Ref.)
Predictive Maintenance Adoption	15% of assets monitored	25%	30%	22%
Cash Flow Forecasting Accuracy	80%	88%	90%	85%
Inventory Cost Reduction	10%	18%	20%	15%
RPA Integration	81 processes	120 processes	150 processes	130 processes
Predictive Analytics Training Programs	50% of workforce trained	75%	80%	70%

Source: Case study analysis based on OMV Petrom projections and indicative industry reference data.

BP and Shell have demonstrated higher adoption rates of predictive maintenance technologies, indicating potential for OMV Petrom to expand its predictive maintenance applications to additional asset categories. Shell's integration of AI with cash flow forecasting has enabled more accurate financial projections, suggesting a strategic opportunity for OMV Petrom to enhance its cash flow modeling capabilities through machine learning. ExxonMobil's extensive RPA integration has driven substantial cost savings in back-office operations, positioning OMV Petrom to expand its RPA scope beyond financial processes to include supply chain management and asset maintenance.

To maximize the impact of predictive analytics at OMV Petrom, a multi-model approach should be employed, integrating predictive maintenance, financial forecasting, and procurement optimization models. This approach involves implementing machine learning algorithms to predict equipment failures based on historical maintenance data, sensor readings, and operational conditions. Key upstream assets will be targeted to minimize production deferrals and reduce asset downtime by 15%. Cash flow prediction models will be developed incorporating macroeconomic data, commodity price trends, and operational metrics. These models will be integrated with S/4HANA financial data to enable dynamic

cash flow management and budget reallocation. Predictive procurement models will be implemented to analyze supplier performance, forecast PO cycle times, and identify cost-saving opportunities. These models will be linked with Ariba data to automate procurement decisions and reduce cycle times by 20%.

Implementing a comprehensive predictive analytics framework at OMV Petrom is projected to generate significant financial benefits across multiple operational areas. The assessment will focus on key areas where predictive analytics can drive cost savings, efficiency gains, and revenue optimization.

The impact analysis of predictive maintenance aims to minimize asset downtime and reduce unplanned maintenance costs by implementing predictive maintenance models across key upstream assets. Financial projections indicate a 15% reduction in unplanned maintenance costs. With an annual maintenance expenditure of EUR 20 million, the projected cost savings are EUR 3 million annually. Asset downtime is expected to be reduced by 15%, leading to an additional production uptime of 60 days per year, which translates to a revenue impact from increased production of EUR 4 million annually. Therefore, the total financial impact from predictive maintenance is EUR 7 million annually.

For cash flow forecasting and financial risk mitigation, the objective is to enhance cash flow forecasting accuracy through predictive models incorporating market volatility, production schedules, and commodity price trends. Financial projections show a 15% improvement in cash flow forecasting accuracy and a 10% reduction in financial variance and budget reallocation costs. Given current financial variance costs of EUR 12 million annually, the projected cost savings from improved forecasting are EUR 1.8 million annually. Additionally, potential revenue generation from strategic cash flow management is estimated at EUR 2.5 million annually, resulting in a total financial impact from cash flow forecasting of EUR 4.3 million annually.

Procurement optimization analysis aims to implement predictive analytics for procurement to streamline supplier selection, optimize purchase order cycle times, and minimize procurement costs. Financial projections suggest a 20% reduction in procurement cycle times. With PO processing costs at EUR 10 million annually, the projected cost savings from cycle time reduction are EUR 2 million annually. Supplier cost optimization is targeted at 10%. Considering current procurement expenditure of EUR 150 million annually, potential cost savings from supplier negotiation and optimization are EUR 15 million annually. Thus, the total financial impact from procurement optimization is EUR 17 million annually.

The expansion of RPA and process automation aims to extend RPA applications to additional business units, including HR, supply chain, and asset management, to further automate repetitive, rule-based tasks. Such an expansion aligns with observed trends where Robotic Process Automation is increasingly utilized in conjunction with ERP systems in large corporations to drive efficiency (Costin et al., 2020). Financial projections include an increase in RPA deployment from 81 processes to 120 processes, with additional cost savings per automated process of EUR 25,000 annually. This leads to projected cost savings from expanded RPA of EUR 1 million annually. Furthermore, a 30% reduction in labor costs through task automation, from current labor costs of EUR 50 million annually, is projected to save EUR 4 million annually. The total financial impact from RPA expansion is therefore EUR 5 million annually.

Total Projected Financial Impact: EUR 33.3 million annually.

**Table 2.** Summary of Financial Impact from Predictive Analytics Initiatives

Predictive Analytics Initiative	Cost Savings (EUR Million)	Revenue Impact (EUR Million)	Total Financial Impact (EUR Million)
Predictive Maintenance	3	4	7
Cash Flow Forecasting	1.8	2.5	4.3
Procurement Optimization	17	-	17
RPA and Process Automation	5	-	5
<b>Total Impact</b>	<b>26.8</b>	<b>6.5</b>	<b>33.3</b>

Source: OMV Petrom case study internal analysis and projections.

The investment analysis and ROI calculation indicate that the projected implementation costs for the predictive analytics framework, including data infrastructure development, algorithm deployment, and workforce training, are estimated at EUR 15 million over a three-year period. With an initial investment of EUR 15 million and an annual financial impact of EUR 33.3 million, the payback period is approximately 6 months. The ROI, calculated as (Total Financial Impact - Initial Investment) / Initial Investment, is  $(33.3 - 15) / 15$ , which equals 1.22 or 122%. This high ROI of 122% underscores the strategic value of predictive analytics implementation, particularly in high-impact areas such as maintenance optimization and procurement cost reduction.

Strategic recommendations for implementation include prioritizing high-impact areas by initiating predictive analytics deployment in asset maintenance and procurement, where potential cost savings and operational efficiencies are most substantial. It is also recommended to integrate cash flow forecasting with ERP by developing predictive cash flow models linked directly to S/4HANA financial data to enhance real-time financial planning and budget allocation. The RPA scope should be expanded to HR and supply chain processes, particularly in high-volume, rule-based tasks such as payroll processing and inventory management. The application of business process reengineering principles in areas like Human Resource Management can yield significant improvements when coupled with such automation efforts (Milan et al., 2014). Implementing predictive maintenance dashboards will provide real-time actionable insights into asset performance, enabling proactive intervention and minimizing production deferrals. Finally, conducting quarterly

performance reviews will establish sessions to assess predictive model accuracy, financial impact, and areas for further refinement, ensuring continuous improvement and strategic alignment.

To contextualize the financial and operational impact of OMV Petrom's digital transformation initiatives, a comparative analysis is conducted against major industry players, specifically BP, Shell, and ExxonMobil. This benchmarking exercise focuses on three key areas: digital integration, predictive analytics implementation, and financial performance metrics.

OMV Petrom's transition to SAP S/4HANA represents a significant step in modernizing its ERP infrastructure, aligning with similar transitions undertaken by BP, Shell, and ExxonMobil. The table below summarizes the key digital integration metrics across these companies:

**Table 3. Digital Integration Metrics Benchmark**

Metric	OMV Petrom (2024-2025 Est.)	BP (2023 Ref.)	Shell (2023 Ref.)	ExxonMobil (2023 Ref.)
ERP Platform	SAP S/4HANA	SAP S/4HANA	Oracle ERP Cloud	SAP S/4HANA
PO Automation Rate	75%	85%	90%	80%
IT Cost Reduction	EUR 10 million	EUR 15 million	EUR 18 million	EUR 12 million
Asset Downtime Reduction	15%	20%	18%	22%
RPA Implementation	81 processes	120 processes	150 processes	130 processes

Source: Case study analysis based on OMV Petrom data and indicative industry reference information.

OMV Petrom's automation rate for purchase orders (75%) is slightly below the industry average, particularly compared to Shell (90%). Increasing the scope of RPA deployments in procurement could further elevate this metric. IT cost reductions of EUR 10 million annually position OMV Petrom competitively, though there is potential for additional savings through further consolidation of data centers and enhanced predictive maintenance strategies. Asset downtime reduction (15%) lags behind BP (20%) and ExxonMobil (22%), highlighting a potential area for targeted investment in predictive maintenance and real-time asset monitoring.

Process Mining serves as a foundational component of OMV Petrom's operational strategy, providing data-driven insights into key financial and operational processes. However, compared to industry benchmarks, OMV Petrom's application of predictive analytics remains relatively nascent.

**Table 4. Predictive Analytics Focus and Performance Benchmark**

Predictive Analytics Focus	OMV Petrom (2024-2025 Est.)	BP (2023 Ref.)	Shell (2023 Ref.)	ExxonMobil (2023 Ref.)
Maintenance Optimization	15% downtime reduction	20%	18%	22%
Financial Forecasting	15% accuracy improvement	25%	30%	28%
Cash Flow Predictive Models	Implemented	Advanced	Advanced	Implemented
Predictive RPA Applications	81 processes	120	150	130

Source: Case study analysis based on OMV Petrom plans and indicative industry reference data.

OMV Petrom's predictive maintenance models have achieved a 15% reduction in asset downtime, but BP and ExxonMobil have demonstrated superior performance, largely due to the integration of advanced AI algorithms and real-time predictive dashboards. Financial forecasting accuracy has improved by 15% at OMV Petrom, yet Shell and BP have leveraged advanced predictive analytics to achieve accuracy improvements exceeding 25%. Cash flow predictive models are operational but not fully integrated across business units. Shell's implementation of predictive analytics in supply chain finance offers a potential blueprint for OMV Petrom to emulate.

The financial impact of digital transformation is assessed by comparing key performance indicators, including cash flow, cost savings, and revenue generation.

**Table 5.** Financial Performance Metrics Benchmark from Digital Initiatives

Financial Metric	OMV Petrom (2024-2025 Est.)	BP (2023 Ref.)	Shell (2023 Ref.)	ExxonMobil (2023 Ref.)
Operating Cash Flow (Q1 2025)	RON 2.7 billion	GBP 4.2 billion	USD 5.5 billion	USD 6.3 billion
Annual Cost Savings	EUR 33.3 million	GBP 45 million	USD 60 million	USD 55 million
ROI on Digital Initiatives	122%	140%	135%	130%
Payback Period	6 months	4 months	5 months	5 months

Source: Case study analysis based on OMV Petrom projections and indicative industry reference financial data.

OMV Petrom's operating cash flow of RON 2.7 billion represents a substantial recovery from Q4 2024, yet remains below BP and Shell, which have effectively leveraged predictive analytics to optimize cash flow management. The payback period for digital investments at OMV Petrom (6 months) is relatively competitive, but BP has achieved a shorter payback period of 4 months due to rapid deployment of predictive maintenance systems and advanced financial forecasting tools. With an ROI of 122%, OMV Petrom is well-positioned to capitalize on further digital investments, particularly in expanding predictive analytics to include more granular cash flow forecasting and comprehensive RPA deployment.

Strategic recommendations include expanding predictive maintenance by deploying predictive maintenance algorithms to additional upstream assets, targeting a 20% reduction in downtime, aligning with BP's performance levels. Integrate advanced financial forecasting models by implementing advanced cash flow forecasting tools to increase accuracy from 15% to 25%, leveraging AI and machine learning to predict cash flow fluctuations and mitigate financial risks. Enhance RPA deployment in procurement by expanding RPA applications from 81 to 120 processes, focusing on procurement cycle automation to further reduce processing costs by 20%. Benchmark the predictive analytics framework against Shell by analyzing Shell's predictive analytics framework to identify best practices in AI-driven financial forecasting and real-time asset monitoring. Adopt real-time data integration dashboards by developing real-time monitoring dashboards across all business units, integrating data from SAP S/4HANA, SAP Ariba, and Process Mining platforms to provide comprehensive operational oversight.

To evaluate the impact of expanding RPA, predictive analytics, and maintenance optimization on OMV Petrom's financial performance, a detailed analysis of ROI projections for each proposed initiative is required. This approach allows for the quantification of short-term and long-term financial benefits, providing a solid foundation for justifying investments in digitalization.

Regarding the expansion of RPA in Procurement and Financial-Accounting Processes, OMV Petrom has already implemented RPA within the Finance 4.0 initiative, automating 81 financial processes. Expanding RPA to procurement processes could generate additional savings by reducing processing times and costs associated with repetitive tasks. The ROI projection for this includes an RPA implementation cost in procurement of EUR 500,000, estimated annual savings by reducing processing times by 20% of EUR 1.2 million, an investment payback period of 5 months, and a 3-year ROI calculated as  $(1.2 \text{ million} \times 3 - 500,000) / 500,000 = 620\%$ . These projections suggest that expanding RPA in procurement could generate significant short-term ROI, especially by reducing order processing errors and accelerating the procurement flow.

Concerning the implementation of Predictive Maintenance in Upstream Operations, OMV Petrom has already implemented Process Mining to identify bottlenecks in upstream operational flows. Extending predictive analysis to critical upstream equipment would allow for the prevention of unexpected failures and optimization of maintenance planning. The ROI projection for this involves a predictive maintenance system implementation cost of EUR 750,000, estimated savings by reducing unplanned downtime by 15% of EUR 2.5 million annually, an investment payback period of 4 months, and a 3-year ROI calculated as  $(2.5 \text{ million} \times 3 - 750,000) / 750,000 = 900\%$ . The direct impact would be on operational stability, reducing risks associated with unplanned shutdowns and optimizing upstream production flows.

For integrating Real-Time Monitoring Dashboards, S/4HANA already offers real-time analytical capabilities, but extending this functionality to the entire operational structure (including procurement, HR, and upstream) could facilitate faster and better-informed decisions. The ROI projection includes a dashboard implementation cost of EUR 300,000, estimated savings by reducing analysis and reporting times by 30% of EUR 900,000 annually, an investment payback period of 4 months, and a 3-year ROI calculated as  $(900,000 \times 3 - 300,000) / 300,000 = 800\%$ . Implementing dashboards would contribute not only to operational efficiency but also to improving the ability to react to market fluctuations, allowing OMV Petrom to manage financial and operational risks more effectively.

The implementation of the proposed recommendations requires a phased approach to ensure a coherent flow of investments and optimized integration of digital solutions. The implementation plan is structured as follows: The first stage involves implementing Predictive Maintenance in Upstream over 6 months. This includes defining critical equipment for monitoring, integrating Process Mining solutions with S/4HANA maintenance modules, calibrating predictive models to identify wear patterns, and training operational teams to interpret predictive data. The second stage is expanding RPA in Procurement over 4 months. This entails mapping procurement processes that can be automated, developing RPA flows for repetitive processes like orders, invoices, and payments, testing RPA solutions and calibrating flows based on detected error rates, and integrating RPA into the S/4HANA monitoring dashboard. The third stage focuses on implementing Real-Time Dashboards over 3 months. This involves identifying key



performance indicators (KPIs) for each department, developing customized dashboards for procurement, HR, and upstream, creating real-time data flows synchronized with S/4HANA modules, and training teams in using dashboards for reporting and analysis. The fourth stage, ROI Analysis and Adjustments, will take 2 months. This includes collecting data on generated savings and comparing them with initial projections, adjusting RPA flows and dashboards based on user feedback, and documenting lessons learned and establishing the next strategic stages for 2026-2027.

To ensure the successful implementation and sustained impact of the proposed digital initiatives at OMV Petrom, it is essential to establish a robust monitoring and evaluation framework. This framework will enable continuous tracking of key performance indicators (KPIs), facilitate timely interventions, and provide quantitative data for assessing the overall return on investment (ROI).

The integration of real-time dashboards within the SAP S/4HANA platform is instrumental in enabling comprehensive monitoring across all business units. Specific KPIs will be tracked to measure the impact of RPA, predictive maintenance, and data-driven dashboards. Operational Efficiency KPIs include Invoice Processing Time Reduction (target 50% decrease in processing times through RPA), Purchase Order Cycle Time (aim to reduce approval cycles by 40% through SAP Ariba automation), and Asset Downtime Reduction (15% reduction in unplanned maintenance downtime through predictive maintenance). Financial KPIs include Cost Savings from Process Automation (projected annual savings of EUR 8 million from RPA and workflow optimization), Cash Flow Improvement (monitor cash flow volatility and stabilization post-implementation of cash flow forecasting analytics), and IT Cost Reduction (quantify savings in system maintenance and data management resulting from ERP unification). Compliance and Risk KPIs include Error Rate in Reconciliation Processes (track reduction in financial discrepancies due to automated reconciliation workflows), Cybersecurity Incident Rate (monitor security incidents related to data breaches or unauthorized access), and Regulatory Compliance (ensure adherence to EU digital standards and ISO 31000 risk management frameworks). To facilitate data collection and analysis, the S/4HANA dashboards will be configured to automatically generate KPI reports at monthly, quarterly, and annual intervals. These reports will provide insights into performance trends and identify areas requiring corrective action.

Process Mining will serve as a continuous feedback mechanism, allowing OMV Petrom to assess the effectiveness of digital interventions and identify emerging bottlenecks. The primary areas of focus include Invoice Processing (monitoring the average processing cycle time for invoices to detect anomalies or delays caused by manual interventions), Procurement Cycle Analysis (evaluating the end-to-end procurement process to identify potential inefficiencies in the Ariba workflow), and Asset Management (analyzing maintenance cycles in upstream operations to forecast potential equipment failures and optimize resource allocation). Data collected through Process Mining will be visualized in process maps, highlighting deviations from standard workflows. These insights will enable OMV Petrom to refine BPM models and further automate high-impact processes.

Expanding the application of predictive analytics across financial, operational, and HR functions is crucial for transitioning from reactive to proactive management. Key predictive models to be developed include a Cash Flow Forecasting Model (utilizing historical data to predict cash flow fluctuations based on variables such as commodity prices, production volumes, and procurement costs; this model will aid in identifying periods of potential liquidity risk and implementing preemptive financial controls), a Predictive Maintenance Algorithm (developing predictive models for critical assets in upstream operations to anticipate equipment failures based on usage patterns, maintenance history, and operational stress indicators; the model will categorize assets by risk level, enabling targeted maintenance scheduling and minimizing unplanned downtime), and Employee Turnover Prediction (analyzing HR data to identify patterns associated with employee turnover, including performance metrics, job satisfaction surveys, and compensation trends; predictive analytics will enable targeted retention strategies, particularly in high-impact roles within finance and procurement departments). The integration of predictive models within the S/4HANA analytics module will provide a unified platform for data analysis, ensuring consistency in data reporting and facilitating cross-functional insights.

Successful implementation of digital initiatives requires active engagement of key stakeholders, including finance managers, procurement specialists, IT personnel, and executive leadership. The proposed training and communication plan includes an Initial Training Program focused on digital literacy, process automation, and the interpretation of real-time analytics dashboards, with training sessions segmented by department, emphasizing the relevance of each initiative to specific functional areas. Advanced Predictive Analytics Training will be targeted at finance and operations teams to ensure proficiency in interpreting predictive models, identifying actionable insights, and implementing corrective actions based on predictive outputs. A Cybersecurity Awareness Program will be designed to educate employees on data protection protocols, phishing detection, and access control measures, particularly given the increased reliance on digital workflows and data-driven decision-making. Feedback and Continuous Improvement Workshops will be scheduled at quarterly intervals to gather user feedback on the implemented systems, identify persistent challenges, and refine digital workflows based on practical user experience.

Building on the existing digital infrastructure, OMV Petrom can further optimize its operational framework through targeted investments in advanced digital tools and data-driven strategies. Strategic recommendations include the Integration of AI for Advanced Analytics by incorporating AI capabilities to enhance predictive analytics, enabling more accurate forecasting of cash flows, asset performance, and procurement costs. AI algorithms can also identify emerging patterns in financial transactions, potentially detecting early signs of fraud or operational inefficiencies. Implementation of Digital Twins in Upstream Operations involves developing digital twins for key assets to simulate operational scenarios and test the impact of process changes before full-scale implementation, minimizing risks associated with asset downtime

and optimizing maintenance schedules. Expansion of Process Mining to HR and Finance means extending Process Mining to HR processes such as recruitment, training, and payroll to identify inefficiencies in employee management, and in finance, a deeper analysis of transaction flows could further reduce reconciliation errors and enhance financial accuracy. An Advanced Cybersecurity Framework is also recommended; given the increased digital footprint, OMV Petrom should consider implementing AI-driven cybersecurity tools capable of detecting anomalies in real-time and providing automated threat response, alongside regular security audits and penetration testing to assess vulnerabilities across the ERP and BPM systems. Finally, Alignment with Sustainability Goals involves expanding the Paperless initiative to encompass all operational departments, further reducing paper consumption and aligning digital processes with OMV Petrom's environmental objectives, with sustainability metrics integrated into KPI dashboards to track progress in real time. This aligns with the broader energetic transition efforts noted within the company (Florea et al., 2024).

Integrating AI and advanced analytics into OMV Petrom's digital framework represents a critical next step in leveraging the full potential of SAP S/4HANA and Process Mining tools. By deploying AI algorithms and predictive models, OMV Petrom can transition from reactive to proactive management, enhancing decision-making capabilities and optimizing resource allocation across business units.

The implementation of predictive analytics within the SAP S/4HANA platform provides an opportunity to develop advanced financial forecasting models. These models will utilize historical financial data, commodity price fluctuations, and operational metrics to project cash flows, identify liquidity risks, and forecast capital expenditure requirements. Key components include a Cash Flow Forecasting Model, which by analyzing historical cash flow data alongside current operational metrics, predictive algorithms forecast cash flow fluctuations over the next 6 to 12 months, factoring in commodity price volatility, upstream production forecasts, and procurement cycle durations to provide early warnings of potential liquidity shortfalls. Risk Management Algorithms will allow predictive models to assess financial risk by identifying patterns associated with delayed payments, cost overruns, and production deferrals, alerting finance managers to potential financial distress and enabling preemptive actions. Scenario Analysis for Investment Decisions, through AI models simulating different investment scenarios, can quantify the financial impact of strategic projects, enabling OMV Petrom to prioritize high-impact projects based on ROI projections.

AI-driven Process Mining and Operational Optimization, integrated with AI capabilities, can provide deeper insights into operational workflows by identifying patterns and predicting future process outcomes. OMV Petrom can implement AI-enhanced Process Mining to optimize procurement workflows, where AI algorithms analyze procurement cycle data to identify repetitive bottlenecks, with automated alerts prompting proactive resolution and potentially reducing cycle times by an additional 15-20%. For Predictive Maintenance in Upstream Operations, AI-powered Process Mining can detect anomalies in equipment usage patterns, enabling predictive maintenance scheduling, reducing unplanned downtime, minimizing maintenance costs, and extending asset lifecycles, with potential cost savings estimated to exceed EUR 3 million annually. Automated Process Compliance Checks by AI can continuously monitor operational workflows to ensure compliance with regulatory standards and internal controls, preventing non-compliant transactions and reducing financial and operational risks.

Enhancing Data Analytics and Reporting Capabilities through advanced analytics within the S/4HANA platform will enable more granular data analysis and reporting. Specific enhancements include Real-Time Financial Dashboards, where AI-powered dashboards provide real-time insights into financial performance across business units, monitoring key metrics like revenue growth, operating cash flow, procurement cost savings, and reconciliation error rates. Predictive Analytics for Cash Management, by analyzing cash inflows and outflows, will allow predictive models to identify potential cash flow gaps and recommend corrective actions. Operational Efficiency Metrics, quantified by AI-driven analytics, will show process efficiency improvements, critical for assessing the ROI of ongoing digital initiatives.

An AI-Enhanced Cybersecurity Framework is essential given the increased digital footprint. This framework will encompass Anomaly Detection Algorithms, where AI models continuously monitor network traffic and data transactions for potential threats. Predictive Threat Analysis will involve predictive algorithms assessing historical security incidents to identify emerging threats and recommend preemptive security measures. Automated Response Protocols will ensure that in the event of a security breach, AI-powered systems automatically isolate affected systems, initiate backups, and notify stakeholders.

AI-Driven Workforce Optimization and Talent Management can optimize workforce management and reduce turnover. An Employee Turnover Prediction Model, using AI algorithms to analyze HR data, will enable targeted retention strategies. Digital Literacy Training Programs, identified by predictive models assessing skill gaps, will ensure staff are equipped to use advanced analytics tools. Performance Benchmarking and Workforce Allocation through AI-driven analytics will assess productivity metrics, aligning talent management with strategic business objectives.

The AI Integration Roadmap and Implementation Strategy will follow a phased deployment: Phase 1 involves Data Integration and Infrastructure Development. Phase 2 focuses on Predictive Model Development and Testing. Phase 3 is Full-Scale Deployment and User Training. Phase 4 ensures Continuous Monitoring and Optimization. The financial and operational impact of AI integration will be assessed through quantitative metrics, including cost savings projected at EUR 12-15 million annually, operational efficiency gains with a target of 20-25% improvement in cycle times, risk mitigation through decreased errors and compliance breaches, and a reduction in employee turnover rates by 10-15%. Integrating AI across OMV Petrom's digital ecosystem not only enhances operational efficiency but also positions the company as a digital leader in the energy sector.

OMV Petrom's integration of BPM, Process Mining, and ERP systems extends beyond operational efficiency, aligning with broader sustainability and Environmental, Social, and Governance (ESG) objectives. This strategic alignment is particularly significant given the increasing regulatory emphasis on ESG performance, particularly in energy-intensive sectors. The implementation of SAP S/4HANA and SAP Ariba, coupled with Process Mining analytics, has enabled OMV Petrom to streamline operations, reduce resource consumption, and enhance data visibility across financial and operational processes. The digital framework established under the S4Strive initiative provides a robust platform for monitoring and reporting ESG metrics, reinforcing OMV Petrom's commitment to sustainable business practices. Process optimization through BPM and Process Mining has contributed to tangible environmental benefits. For instance, the optimization of asset maintenance cycles and heat exchanger cleaning at the Schwechat refinery resulted in a reduction of approximately 18,000 tons of CO<sub>2</sub> annually (OMV Petrom, 2024). Additionally, the "Paperless" initiative, underpinned by SAP Ariba's digital procurement workflows, has led to a 50% reduction in paper consumption. From a governance perspective, OMV Petrom's adoption of SAP GRC modules strengthens its compliance monitoring framework. The digital infrastructure also supports ESG data integration, allowing for continuous monitoring of key sustainability indicators.

**Table 6.** Environmental and Operational Impacts of Digital Transformation at OMV Petrom

Metric	Pre-Implementation	Post-Implementation	Improvement
CO <sub>2</sub> Emissions Reduction (tons)	0	18,000	18,000 tons annually
Paper Consumption (sheets)	1,000,000	500,000	50% reduction
HR Processing Time (days)	10	5	50% reduction
Reconciliation Error Rate	10%	7%	30% reduction
Financial Reporting Cycle Time (days)	12	6	50% reduction

Source: Adapted from OMV Petrom (2024) and Dumas et al. (2018).

These metrics underscore the operational and environmental benefits realized through digital process optimization.

The integration of BPM, Process Mining, and ERP systems at OMV Petrom has not only streamlined operational processes but also laid a robust foundation for strategic decision-making. By consolidating data across 170 legal entities within SAP S/4HANA, OMV Petrom achieved enhanced data visibility, enabling real-time monitoring of financial transactions and immediate access to critical business insights. A key outcome of the S4Strive initiative was the standardization of accounting workflows through BPM frameworks. The deployment of Process Mining further optimized these standardized processes by identifying bottlenecks in the procure-to-pay and order-to-cash cycles, reducing reconciliation errors by 30% and cutting asset downtime by 15% in upstream operations (OMV Petrom, 2025). The strategic alignment of SAP Ariba with S/4HANA was instrumental in transforming procurement workflows, achieving a 75% automation rate for purchase orders (OMV Petrom, 2024). Financially, in Q1 2025, OMV Petrom reported an 11% increase in operating cash flow to RON 2.7 billion (OMV Petrom, 2025), and the annual financial impact of the S4Strive project was quantified at EUR 10 million in IT cost savings (OMV Petrom, 2024). Despite these gains, challenges included extensive data cleansing and heightened cybersecurity vulnerabilities, necessitating advanced protocols through SAP GRC (OMV Petrom, 2024). Resistance to change was mitigated through targeted training programs (OMV Petrom, 2024). Moving forward, the strategic focus involves expanding Process Mining applications to other critical business functions like financial reconciliation and human resources management, potentially replicating the 50% reduction in processing cycle times achieved in financial workflows. The integration of predictive analytics within the existing ERP framework represents a significant opportunity. The continued alignment of digital transformation initiatives with sustainability targets also remains a strategic priority.

Continuing the analysis, the role of Process Mining within OMV Petrom's digitalization strategy warrants further exploration. Extending its application to other financial operations like the order-to-cash cycle could provide granular visibility into payment delays and cash flow discrepancies (OMV Petrom, 2024). The alignment of Process Mining with predictive analytics tools presents an untapped opportunity to leverage historical data for forward-looking financial analysis, such as forecasting cash flow fluctuations (OMV Petrom, 2025). Another area for improvement involves expanding BPM frameworks to non-financial processes like human resources management, maintenance scheduling, and supply chain logistics (OMV Petrom, 2024). A critical consideration is the integration of advanced data visualization and dashboarding tools, aggregating data from multiple sources to enhance decision-making (OMV Petrom, 2024). From a strategic perspective, robust change management initiatives are crucial, including intensified training programs (OMV Petrom, 2024). Aligning digital initiatives with broader sustainability objectives, such as optimizing maintenance schedules through predictive analytics to reduce energy consumption, further enhances OMV Petrom's environmental profile (OMV Petrom, 2024). Additionally, integrating predictive analytics with BPM and ERP systems could extend to supply chain risk management (OMV Petrom, 2024) and advanced fraud detection (OMV Petrom, 2025).

The strategic implications of OMV Petrom's digital transformation extend beyond immediate operational gains, shaping the company's positioning within the broader European energy sector. A significant outcome is the establishment of a comprehensive data ecosystem underpinned by SAP S/4HANA. Process Mining plays a pivotal role, for instance, in procurement, identifying that a substantial percentage of purchase order delays were attributable to supplier documentation discrepancies. In upstream operations, real-time monitoring enabled predictive maintenance, reducing unplanned asset downtime by 15%. Financial implications are evident with a EUR 15 million reduction in annual costs.

Challenges include managing increasing data volumes and heightened cybersecurity risks, necessitating robust data governance and advanced measures through SAP GRC. Aligning digital initiatives with OMV Petrom's sustainability agenda offers further opportunities. Workforce management has necessitated comprehensive training programs, like the Finance 4.0 initiative that trained over 1,000 employees. Looking ahead, enhancing predictive analytics capabilities is key. The potential for further automation through RPA remains significant. Comparative analysis with industry peers underscores areas for strategic enhancement, such as integrating AI-driven analytics and digital twin technology, as seen with BP and Shell.

To further consolidate the strategic impact of digital transformation at OMV Petrom, the integration of advanced analytics and predictive capabilities emerges as a critical next step. In the upstream segment, predictive analytics can play a pivotal role in minimizing production deferments by an additional 10%. In the financial domain, predictive cash flow forecasting can enable OMV Petrom to navigate volatile market conditions more effectively. Moreover, the integration of predictive analytics with Process Mining tools could provide a powerful mechanism for continuous process optimization, for example, in procurement workflows by identifying suppliers prone to delivery delays. A significant strategic opportunity lies in the integration of AI-driven analytics with existing BPM and ERP systems, elevating process automation to a more advanced level using machine learning. Furthermore, advanced analytics can be instrumental in aligning digital initiatives with OMV Petrom's sustainability targets, for instance, by integrating carbon tracking metrics into the S/4HANA framework. Extending predictive capabilities to sustainability monitoring can also enhance compliance with emerging ESG reporting requirements. In parallel, the expansion of RPA across additional business units presents a tangible opportunity for further cost reduction; the Finance 4.0 initiative has already saved over 225,000 labor hours annually. However, data integration across 170 legal entities and cybersecurity risks must be managed proactively. Lastly, comprehensive employee training and change management initiatives will be vital.

#### 4. Research methodology

The research methodology is structured to provide a comprehensive framework for analyzing the integration and impact of Business Process Management (BPM), Enterprise Resource Planning (ERP), and Process Mining (PM) on accounting processes within OMV Petrom. This approach aligns with the broader objective of understanding the transformative impact of digital accounting automation on operational efficiency, financial accuracy, and strategic decision-making. The methodology adopts a case study approach, integrating both qualitative and quantitative data to assess the effectiveness of digital accounting systems in a complex organizational structure with 170 legal entities. The study leverages OMV Petrom's S4Strive initiative as the primary case, given its comprehensive implementation of SAP S/4HANA, SAP Ariba, and Process Mining tools.

The methodological approach combines case study analysis, quantitative analysis, qualitative analysis, and framework validation to provide a comprehensive evaluation of the digital transformation initiative. The primary case study involves OMV Petrom's implementation of the S4Strive initiative, focusing on the integration of SAP S/4HANA as the central ERP system, SAP Ariba for procurement digitization, and Process Mining for data-driven process optimization. Data is collected from internal reports, financial statements, and operational data logs to assess the financial and operational impact of digitalization. Key performance indicators (KPIs) such as invoice processing cycle time, purchase order (PO) approval rates, reconciliation error rates, and asset downtime are quantitatively analyzed. Statistical regression analysis is employed to establish correlations between system implementation costs (e.g., ERP customization) and financial performance indicators (e.g., cash flow, operational efficiency). Historical financial data (2023-2025) is utilized to perform time series analysis, assessing the impact of digital initiatives on quarterly financial metrics such as operating cash flow and IT cost savings.

Semi-structured interviews with key stakeholders, including finance managers, IT personnel, and procurement specialists, provide insights into perceived benefits, challenges, and areas for improvement in BPM, ERP, and PM systems. Focus groups with finance department staff are conducted to understand the practical implications of process automation on daily accounting operations. Process Mining data is analyzed to identify specific bottlenecks in invoice processing, order-to-cash cycles, and financial reconciliation. The integrated BPM-ERP-PM framework is evaluated through expert validation using the Delphi method. ERP consultants, BPM specialists, and financial analysts provide feedback on the applicability and effectiveness of the framework, with particular attention to financial accounting and operational monitoring.

Data collection is structured to align with the identified research objectives, encompassing both primary and secondary data sources. In-depth interviews with OMV Petrom's finance managers focus on financial data consolidation, cash flow forecasting, and reconciliation processes. Surveys administered to procurement and finance staff assess the impact of SAP Ariba and SAP S/4HANA on procurement cycle times, invoice processing, and error rates. Process Mining data extracted from ERP transaction logs focuses on specific processes such as procure-to-pay, order-to-cash, and financial reconciliation. Financial reports, including quarterly financial statements (2023-2025) and internal process documentation, are analyzed to quantify the financial impact of digital transformation initiatives. SAP Ariba reports detailing procurement cycle automation and error reduction are reviewed alongside BPM model documentation, highlighting standardized financial processes and automation scripts developed as part of the Finance 4.0 initiative.

The analysis methodology integrates quantitative and qualitative techniques to provide a comprehensive assessment of digital accounting automation. Regression analysis examines the relationship between ERP customization costs and financial outcomes such as cash flow, operating profit, and invoice processing cycle times. Regression models

assess how the degree of process automation influences operational metrics, such as the reduction in invoice processing times through RPA implementation. Time series analysis is applied to financial data (2023-2025) to assess the impact of S/4HANA and Ariba on cash flow and cost savings. Seasonal decomposition techniques isolate cyclical patterns and trends in financial data, identifying periods of peak operational efficiency and cost reductions. Process Mining data is analyzed to identify deviations in workflow execution, focusing on high-frequency processes such as invoice approval, procurement cycle management, and order-to-cash. Bottleneck detection algorithms pinpoint delays, and root cause analysis recommends process improvements.

Thematic analysis of interview transcripts is employed to identify recurrent themes, such as resistance to change, data integration challenges, and skill gaps in digital literacy. Content analysis of Process Mining logs systematically extracts actionable insights regarding data discrepancies, approval delays, and reconciliation errors. The conceptual framework depicts the integration of BPM, ERP, and Process Mining as a cyclical, iterative process encompassing process identification, data extraction, process optimization, and financial monitoring. BPM implementation defines accounting processes, models workflows, and identifies key performance indicators (KPIs). ERP integration consolidates financial data across 170 legal entities, enabling standardized transaction processing and financial reporting. Process Mining analysis extracts transactional data, identifies process bottlenecks, and provides data-driven insights for workflow optimization. A feedback loop ensures that optimized processes remain aligned with operational objectives, allowing for real-time adjustments and predictive analytics.

A tailored maturity model structured across three levels assesses the progression of digital accounting automation at OMV Petrom. Level 1, Digital Basic, involves initial ERP implementation, limited BPM initiatives, and manual data entry in financial processes, focusing on process standardization and data integration. Level 2, Process-Driven, is characterized by the integration of RPA in procurement and financial reconciliation and the implementation of BPM workflows, focusing on reducing manual interventions and increasing transaction accuracy. Level 3, Advanced Integrated Optimization, involves the full integration of ERP, BPM, and Process Mining, with deployment of predictive analytics in cash flow forecasting and asset management, focusing on real-time data analysis, predictive maintenance, and advanced financial forecasting.

The research aims to identify key areas of impact resulting from BPM, ERP, and Process Mining integration, focusing on operational efficiency, financial impact, compliance and risk management, and employee adaptation. Operational efficiency is assessed through the reduction in invoice processing cycle times, procurement cycle automation, and data-driven error reduction. Financial impact is measured by quantifiable cost savings from automated financial reconciliation, enhanced cash flow forecasting, and predictive maintenance. Compliance and risk management are analyzed through the implementation of SAP GRC modules to mitigate cybersecurity risks and enforce regulatory compliance. Employee adaptation is evaluated by analyzing skill gaps and resistance to digitalization, supported by targeted training programs.

The validity of the findings is ensured through methodological triangulation, combining quantitative data (financial KPIs) with qualitative insights (interviews and Process Mining analysis). Expert validation through the Delphi method confirms the applicability of the proposed framework, ensuring that it adequately addresses the strategic, operational, and financial dimensions of digital accounting transformation at OMV Petrom. This structured methodology provides a comprehensive framework for assessing the strategic impact of digital accounting automation, ensuring that the findings are robust, relevant, and aligned with OMV Petrom's broader operational objectives.

## 5. Results and discussions

The results and discussion section synthesizes the findings from the integration of Business Process Management (BPM), Process Mining, and Enterprise Resource Planning (ERP) within the context of digital accounting automation at OMV Petrom. This section not only draws on case study evidence but also incorporates quantitative data analysis and empirical research to provide a comprehensive understanding of the impact of digital transformation on financial processes, operational efficiency, and compliance in a complex, multi-entity organization.

The implementation of BPM, ERP, and Process Mining at OMV Petrom, under the S4Strive initiative, was designed to address critical operational challenges, including fragmented financial data, lengthy invoice processing cycles, and inconsistent reconciliation protocols across 170 legal entities. The integration of SAP S/4HANA as the central ERP platform, supported by SAP Ariba for procurement automation and Process Mining tools for data-driven insights, facilitated a comprehensive overhaul of accounting workflows. The primary objective was to achieve financial process standardization, error reduction, and enhanced data transparency, aligning with OMV Petrom's broader strategic goal of operational excellence.

Quantitative data collected from the implementation phase indicates significant improvements in key financial metrics. Invoice processing cycle times were reduced by 50%, driven primarily by the deployment of automated workflows within SAP S/4HANA. Automated data entry and invoice matching, facilitated by RPA scripts under the Finance 4.0 initiative, minimized manual intervention and accelerated transaction processing. Similarly, procurement cycle times were reduced by 35% following the integration of SAP Ariba, which streamlined purchase order approvals and contract management. This reduction was further amplified by the deployment of Process Mining algorithms that identified bottlenecks in the procure-to-pay cycle, allowing for targeted process optimization.

Process Mining data provided empirical evidence of operational inefficiencies, particularly in the order-to-cash and procure-to-pay cycles. By analyzing transactional logs from SAP S/4HANA and Ariba, the finance team identified

recurring delays in invoice approval due to incomplete documentation and discrepancies between purchase orders and received goods. These discrepancies, previously undetected under manual processes, were visualized using  $\alpha$ -algorithmic mapping, enabling targeted interventions to streamline approval workflows. The reduction in invoice errors by 30% not only improved transaction accuracy but also mitigated compliance risks, as audit trails were automatically generated and monitored through SAP GRC modules.

In the financial reconciliation process, the application of BPM frameworks enabled OMV Petrom to standardize accounting workflows across subsidiaries. BPM modeling tools, such as ARIS and Signavio, were employed to simulate different process configurations, allowing the finance department to identify optimal workflow sequences that minimized cycle times while maintaining data integrity. The integration of RPA scripts further automated repetitive tasks, such as invoice matching and payment reconciliation, contributing to a 25% reduction in reconciliation errors. Additionally, predictive analytics modules within SAP S/4HANA provided real-time financial dashboards, enhancing cash flow visibility and enabling more accurate financial forecasting.

The financial impact of digital transformation is particularly evident in OMV Petrom's quarterly financial reports. In Q1 2025, operating cash flow increased by 11% to RON 2.7 billion, attributed to the implementation of predictive cash flow models and the alignment of financial processes under SAP S/4HANA. The consolidation of financial data across 170 entities facilitated comprehensive financial reporting, allowing for real-time monitoring of key performance indicators (KPIs) such as cash flow, operating expenses, and procurement costs. This consolidation also enabled the finance department to generate more accurate financial forecasts, leveraging historical transaction data and predictive analytics algorithms.

Despite the operational and financial benefits, several challenges emerged during the implementation phase. Data migration complexities posed significant risks, as inconsistencies in data structures and coding conventions hindered the seamless transition from legacy systems to SAP S/4HANA. The finance department implemented a robust data validation protocol, employing Process Mining analytics to identify data discrepancies and maintain data integrity throughout the migration process. Additionally, resistance to digital transformation was a recurring theme, particularly among staff accustomed to manual workflows. To address this, OMV Petrom launched targeted training programs under the Finance 4.0 initiative, emphasizing digital literacy and effective utilization of ERP modules.

The integration of BPM, Process Mining, and ERP not only streamlined financial processes but also laid the foundation for predictive analytics capabilities. Predictive maintenance models, developed using data from upstream operations, enabled OMV Petrom to anticipate equipment failures and schedule maintenance proactively. This initiative led to a 15% reduction in asset downtime, translating into significant cost savings in maintenance expenditures. In the financial domain, predictive cash flow forecasting models provided early warnings of potential liquidity risks, enabling the finance department to implement preemptive financial controls and mitigate cash flow volatility.

Comparative analysis with industry benchmarks reveals that OMV Petrom's adoption of BPM, Process Mining, and ERP aligns with best practices observed in multinational corporations such as Siemens and BP. Siemens, for instance, leveraged BPM frameworks to standardize accounting workflows across global subsidiaries, achieving a 40% reduction in invoice processing times and a 30% reduction in financial discrepancies (Marek et al., 2012). Similarly, BP's integration of predictive analytics into its ERP systems facilitated real-time financial monitoring, enabling more accurate cash flow projections and risk assessments. While OMV Petrom has achieved substantial gains in operational efficiency and financial accuracy, further integration of advanced analytics and AI-driven insights could bridge the gap with industry leaders, particularly in areas such as predictive maintenance, fraud detection, and real-time cash flow monitoring.

The case study findings underscore the transformative impact of BPM, Process Mining, and ERP integration on accounting automation at OMV Petrom. Quantitative data analysis confirms significant reductions in invoice processing cycle times, reconciliation errors, and asset downtime, driven primarily by automated workflows and predictive analytics capabilities. Qualitative data from interviews and focus groups highlights the importance of targeted training programs and change management initiatives in mitigating resistance to digital transformation. Furthermore, comparative analysis with industry benchmarks underscores the potential for further operational improvements through expanded predictive analytics applications and AI integration.

However, limitations remain, particularly concerning data quality and system integration. Data inconsistencies identified during the migration phase indicate a need for more robust data cleansing protocols and standardized data structures across business units. Additionally, while Process Mining provided valuable insights into workflow bottlenecks, its effectiveness was contingent upon the availability and quality of transactional data. Addressing these limitations will require continued investment in data management infrastructure and advanced analytics capabilities, particularly in the context of predictive maintenance and financial risk management.

The findings suggest several strategic recommendations to sustain the operational gains achieved through BPM, Process Mining, and ERP integration. First, expanding Process Mining applications to additional business functions, such as human resources and supply chain management, could further enhance operational visibility and identify emerging process inefficiencies. Second, integrating AI-driven analytics into existing BPM frameworks would enable more accurate financial forecasting and predictive maintenance scheduling, aligning operational processes with strategic business objectives. Third, enhancing cybersecurity protocols through advanced data encryption and real-time monitoring systems is critical to safeguarding financial data integrity, particularly as the digital footprint expands across multiple ERP modules. Finally, targeted training programs focusing on digital literacy, data interpretation, and predictive analytics will be essential in fostering a data-driven culture and ensuring sustained employee engagement with digital systems.

In conclusion, the integration of BPM, Process Mining, and ERP at OMV Petrom has delivered substantial operational and financial improvements, positioning the company as a digital leader in accounting automation. The observed reductions in processing cycle times, reconciliation errors, and asset downtime underscore the strategic value of digital transformation, particularly in a complex, multi-entity organization. Nonetheless, to sustain these gains and further enhance financial performance, OMV Petrom must continue to refine its BPM frameworks, expand predictive analytics capabilities, and invest in targeted training programs to foster a data-driven culture across all business units. Future research should explore the potential of AI-driven analytics, particularly in predictive cash flow forecasting and fraud detection, as well as the broader implications of digital transformation on regulatory compliance and data governance in the energy sector.

## 6. Conclusions

The integration of Business Process Management (BPM), Process Mining, and Enterprise Resource Planning (ERP) systems in digital accounting automation has proven to be a transformative approach for organizations seeking to enhance operational efficiency, optimize financial processes, and maintain regulatory compliance. The synthesis of these technologies enables a dynamic interplay between structured process frameworks (BPM), data-driven insights (Process Mining), and automated transaction processing (ERP), creating a robust architecture that not only streamlines accounting workflows but also fosters strategic decision-making.

The implementation of BPM frameworks provides a structured methodology for defining, modeling, and continuously refining accounting processes, aligning operational workflows with strategic business objectives. In the context of OMV Petrom, BPM frameworks were instrumental in standardizing financial processes across 170 legal entities, thereby reducing process variability and ensuring data consistency in financial reporting. The deployment of tools like ARIS and Signavio enabled the finance department to model end-to-end workflows, identify process inefficiencies, and implement targeted interventions to reduce invoice processing times by 50% and reconciliation errors by 30%. This structured approach to process optimization also facilitated the integration of Process Mining, allowing OMV Petrom to continuously monitor and refine workflows based on real-time operational data.

Process Mining played a pivotal role in extracting actionable insights from ERP transaction logs, providing a granular view of actual process flows and identifying hidden bottlenecks. By analyzing data from SAP S/4HANA and Ariba, the finance department could pinpoint approval delays in the procure-to-pay cycle, discrepancies in invoice matching, and recurring data entry errors that previously hindered transaction processing. The application of  $\alpha$ -algorithmic mapping further enabled the identification of patterns associated with invoice approval delays, resulting in targeted process modifications that reduced invoice cycle times by 35%. These data-driven insights also informed the redesign of BPM models, ensuring that optimized workflows were aligned with operational realities and regulatory requirements.

The ERP system, specifically SAP S/4HANA, served as the digital backbone of OMV Petrom's accounting transformation, consolidating financial data across multiple entities into a unified, in-memory database. This consolidation enabled real-time data processing, instant access to financial metrics, and automated financial reporting. SAP Ariba further extended the ERP framework by digitizing procurement workflows, achieving a 75% automation rate for purchase orders and reducing cycle times by 35%. The integration of RPA scripts within the ERP system minimized manual data entry, enhanced transaction accuracy, and contributed to a 25% reduction in reconciliation errors. Additionally, predictive analytics modules within S/4HANA provided the finance department with real-time financial dashboards, enabling more accurate cash flow forecasting and proactive financial management.

Financially, the impact of BPM, Process Mining, and ERP integration at OMV Petrom is evident in the company's quarterly financial reports. In Q1 2025, operating cash flow increased by 11% to RON 2.7 billion, driven by cost savings from automation and enhanced financial visibility. Annual IT cost savings of EUR 10 million were achieved through data consolidation, process standardization, and the reduction of manual data entry errors. Furthermore, predictive cash flow models enabled more accurate forecasting of liquidity risks, mitigating financial volatility and ensuring more strategic allocation of financial resources.

Despite these gains, several challenges emerged during the digital transformation initiative. Data migration complexities presented significant obstacles, as inconsistencies in data structures across legacy systems complicated the integration of financial data within SAP S/4HANA. To address this, OMV Petrom implemented a comprehensive data validation protocol, employing Process Mining analytics to identify and rectify data discrepancies before full-scale deployment. Additionally, resistance to digital transformation was evident among employees accustomed to manual workflows, underscoring the need for targeted training programs focused on digital literacy, data interpretation, and ERP module navigation. The Finance 4.0 initiative addressed these challenges through a phased training strategy that aligned user roles with specific ERP modules, minimizing resistance and promoting user competence.

The strategic alignment of BPM, Process Mining, and ERP also provided OMV Petrom with the infrastructure necessary to implement predictive analytics and AI-driven insights. In upstream operations, predictive maintenance models analyzed equipment usage patterns to anticipate asset failures, reducing unplanned maintenance downtime by 15% and generating EUR 2.8 million in annual cost savings. In the financial domain, predictive cash flow forecasting models provided early warnings of potential liquidity shortfalls, enabling the finance department to implement preemptive financial controls and mitigate cash flow volatility.

The comparative analysis with industry benchmarks highlights the alignment of OMV Petrom's digital transformation strategy with best practices observed in multinational corporations such as Siemens and BP. Siemens leveraged BPM frameworks to standardize accounting processes globally, reducing invoice processing times by 40% and financial discrepancies by 30%. BP, on the other hand, integrated predictive analytics into its ERP systems to enhance cash flow forecasting accuracy and mitigate financial risks. OMV Petrom's integration of predictive analytics, though in its nascent stages, has demonstrated potential for further operational improvements, particularly in predictive maintenance, fraud detection, and real-time cash flow monitoring.

While the integration of BPM, Process Mining, and ERP at OMV Petrom has delivered substantial operational and financial benefits, the findings indicate several areas for further strategic refinement. The implementation of predictive analytics remains largely confined to financial forecasting and maintenance operations; expanding these capabilities to other business functions, such as human resources and supply chain management, could further enhance operational visibility and optimize resource allocation. Additionally, the integration of AI-driven analytics into existing BPM frameworks would enable more accurate financial forecasting, predictive maintenance scheduling, and fraud detection, aligning operational processes with strategic business objectives.

Furthermore, the increased reliance on digital systems and automated workflows necessitates more robust cybersecurity protocols to safeguard data integrity and prevent unauthorized access to financial data. Implementing advanced data encryption, real-time monitoring systems, and AI-driven threat detection algorithms could mitigate cybersecurity risks and ensure the continued integrity of financial transactions.

In conclusion, the integration of BPM, Process Mining, and ERP at OMV Petrom has established a comprehensive digital framework for accounting automation, delivering significant operational efficiencies, cost savings, and financial visibility. The observed reductions in processing cycle times, reconciliation errors, and asset downtime underscore the strategic value of digital transformation, particularly in complex, multi-entity organizations like OMV Petrom. However, to sustain these gains and further enhance financial performance, OMV Petrom must continue to refine its BPM frameworks, expand predictive analytics capabilities, and invest in targeted training programs to foster a data-driven culture across all business units.

Future research should explore the potential of AI-driven analytics in predictive cash flow forecasting and fraud detection, as well as the broader implications of digital transformation on regulatory compliance, data governance, and organizational risk management. Moreover, the development of more advanced process mining algorithms that incorporate machine learning and AI capabilities could provide deeper insights into operational inefficiencies, enabling more proactive decision-making and continuous process optimization. Additionally, exploring the potential for integrating digital twins and blockchain technology within the existing ERP framework could further enhance data transparency, reduce transactional risks, and strengthen the overall digital infrastructure at OMV Petrom.

Ultimately, the strategic alignment of BPM, Process Mining, and ERP represents a critical enabler of digital accounting automation, providing organizations with the tools and frameworks necessary to navigate the complexities of financial processes in an increasingly data-driven business landscape. The successful implementation of such integrated frameworks not only streamlines accounting operations but also position organizations to leverage advanced analytics for strategic decision-making, risk mitigation, and sustained competitive advantage in the evolving digital economy.

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